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AviTRADER WEEKLY AVIATION HEADLINES

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## WORLD NEWS

### Boeing shrugs off 787 woes

Boeing shrugged off the series of recent incidents plaguing its new 787 Dreamliner to post a 9% rise in third-quarter revenues to $21.8bn, compared to the same quarter in 2012. Net profits rose 12.5% to $1.1bn. Boeing now expects full-year revenues of between $83bn and $86bn, up from previous guidance of $82bn to $85bn.

### India probe into 787 fire

India's civil aviation regulator is to open an investigation into an incident aboard an Air India Boeing 787 last week afer one of the galley ovens overheated and spread smoke through the aircraft. The plane was checked by engineers and approved for future flights, with a senior government official saying it 'was not a serious issue'.

### Ryanair in Aer Lingus sale

Irish budget carrier Ryanair is to sell its 29% stake in Irish flag carrier Aer Lingus to 'any other EU airline that makes an offer'. The move pre-empts a report from the UK Competitions Commission which is expected to recommend that Ryanair be forced to sell all or part of its stake in Aer Lingus over antitrust concerns. Ryanair said the CC's concerns were 'unfounded' and 'invented'.

### Russia needs 'new strategy'

The Russian aircraft industry needs a 'new development strategy' to conquer lost markets, said deputy prime minister Dmitry Rogozin at a government forum on aviation last week. He noted that up to 80% of all civil aircraft on Russian domestic flights are foreign-made, with Aeroflot and Transero flying mostly Boeing and Airbus planes.

Rolls-Royce has seen soaring demand for new engines like the Trent 1000 (left), which powers the Boeing 787 Dreamliner

*Rolls-Royce*

# Engine makers buoyed by improving economic outlook

## First-half results show marked gain from resilient emerging markets, US growth

The world's three biggest jet engine makers have reported soaring first-half profits on the back of booming sales, boosted by demand for new fuel-efficient aircraft.

GE Aviation, the aviation unit of US industrial conglomerate GE, posted a 12% rise in first-half profits, while Rolls-Royce and UTC's subsidiaries Pratt & Whitney and UTC Aerospace (incorporating Goodrich), recorded even larger net earnings.

John Rishton, chief executive of Rolls-Royce, said that because of the "strength of demand in emerging markets and the high cost of fuel for older aircraft in the West, everyone is buying new aircraft. There are three new aircraft on the market and we are making engines for all of them. Whether you are Rolls-Royce or GE or Pratt & Whitney, civil aerospace is a good place to be at the moment."

Rolls-Royce makes engines for the all-new Boeing 787 Dreamliner and the soon-to-be launched Airbus A350 as well as the Airbus A380 superjumbo. It already makes one large aircraft engine each day but will be moving up to two per day to tackle its backlog of 1,400 orders for the Trent XWB engine powering the A350.

GE and its aircraft engine joint ventures won more than $26bn in orders at last month's Paris Air Show, including commitments for $8.6bn for CFM LEAP engines and CFM56-5B engines for AirAsia, $1.8bn for GEnx engines for United Airlines, and $760m for CFM LEAP engines in 30 Boeing 737 MAX 8 airplanes for CIT Group.

GE's chair and CEO Jeff Immelt noted that the business environment was improving, with stronger growth in the US and emerging markets remaining resilient and.

UTC, meanwhile, posted sales growth at most of its businesses, led by the UTC Aerospace and Pratt & Whitney aviation units..

The boom is not likely to end soon, with Boeing forecasting that demand for new planes will come in at around $4.8 trillion over the next two decades.

**Engine manufacturers: Six months of flying high**

| *(millions)* | Revenues | | % Var. | Profits | | % Var. |
|---|---|---|---|---|---|---|
| | 1H13 | 1H12 | | 1H13 | 1H12 | |
| **GE** | | | | | | |
| GE Aviation | $10,377 | $9,746 | *6%* | $2,003 | $1,784 | *12%* |
| **Rolls-Royce** | | | | | | |
| civil aerospace div. | £3,201[1] | £3,034 | *6%* | £486[2] | £306 | *59%* |
| **UTC** | | | | | | |
| Pratt & Whitney | $7,026 | $6,499 | *8%* | $973[3] | $816 | *19%* |
| UTC Aerospace* | $6,584 | $2,490 | *164%* | $1,000 | $409 | *145%* |

[1]underlying revenues; [2]underlying profit before financing; [3]operating profit; *2013 earnings reflect Goodrich purchase in July 2012

*Company reports*

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## AIRCRAFT & ENGINE NEWS

### Transat A.T. announces agreement to lease four Boeing B737-800s and to renew the leases of six Airbus A330s

Transat A.T. reported the signing of an agreement with ILFC for the long-term (eight-year) leasing of four Boeing B737-800 aircraft. These planes will be introduced in summer 2014 and become the core of Air Transat's permanent narrow-body fleet. They will be used on sun-destination routes to Mexico, the Caribbean and Florida. The agreement also includes the renewal through 2020 and 2021 of the leases on six Airbus A330 aircraft—three A330-200s and A330-300s—with improved terms. The three long-range A330-200s were originally to be phased out of the fleet. Transat and ILFC, however, reached an agreement that will enable Transat to achieve its objective of reducing costs, and that, in the case of these aircraft, will prove more advantageous than the seasonal subcontracting arrangement originally envisioned.

### BOC Aviation leases six Embraer E190 aircraft to KLM Cityhopper

BOC Aviation signed an operating lease agreement with KLM subsidiary KLM Cityhopper for six Embraer E190 aircraft as part of the KLM Group's programme to replace KLM Cityhopper's fleet of Fokker 70 aircraft. The E190 aircraft will be delivered between November 2013 and April 2014.

### Frontier Airlines' newest aircraft features sharklets

Frontier Airlines recently added its newest aircraft to its fleet, an Airbus A320 with sharklets. The sharklets, which are eight foot tall wingtip devices, help save fuel and enhance the overall efficiency of the aircraft. The sharklets are expected to save up to four percent, or up to $400,000 per year in fuel burn by reducing drag while also lowering noise emissions and improving take-off performance.

### Malaysia's MASwings takes delivery of first ATR 72-600

Malaysia Airlines' regional subsidiary MASwings took delivery of its very first ATR 72-600 aircraft. The aircraft was delivered in a handover ceremony held at the ATR's facilities in Toulouse. Malaysia Airlines and ATR inked a deal in late 2012 for the purchase of a total of 36 ATR 72-600s (20 firm orders plus 16 options) to be operated by the airline's regional subsidiaries, MASwings and Firefly. Based on the agreement between ATR and Malaysia Airlines, MASwings –which currently operates a fleet of 10 ATR 72-500s-, will introduce 9 ATR 72-600s until 2017, mostly for further expanding its total fleet.

MASwings first ATR 72-600 *ATR*

### Etihad Airways upgrades to V2500 SelectTwo engines

Etihad Airways signed an agreement with IAE International Aero Engines AG to upgrade the airline's current and future fleet of 35 V2500 engine-powered Airbus A320 family of aircraft to the V2500 SelectTwo engine standard. The United Arab Emirates flag carrier will purchase 73 V2500 SelectTwo engine upgrade kits, which also makes provision for spare engines. An upgrade option for the V2500 SelectOne engine, the main advantage of SelectTwo is improved fuel burn. Etihad Airways' president and chief executive officer, James Hogan, said, "The V2500 engine has played an important role in our Airbus A320 type operations, and SelectTwo is the latest example of how IAE strives for new solutions that add value to our fleet, whilst making our fuel-burn more efficient."

### SAA to reduce costs and boost revenue with new A320 fleet

South African Airways (SAA) took delivery of its first two A320s out of a total of 20 A320 Family aircraft ordered from Airbus in 2010. The development is set to deliver cost efficiencies and allow SAA to expand its Sub-Sahara regional route network and boost revenue in the rapidly growing market. The airline's A320s, powered by IAE-V2500 engines, feature a two class cabin layout, seating 24 pas-

### Bombardier CSeries aircraft first flight to take place in the coming weeks

Bombardier Aerospace confirmed that the integration of the CSeries aircraft's auxiliary power unit and Pratt & Whitney PurePower Geared Turbofan PW1500G engines on the first flight test vehicle (FTV1) is running smoothly, allowing for testing of the aircraft's key systems. It also confirmed that the latest software upgrades on the aircraft continue to be successfully completed. The CSeries aircraft's overall integration is progressing well; however, the highly technical last steps are taking more time than initially anticipated to validate the overall systems and ongoing software integration. First flight is expected to occur in the coming weeks.

"While the process taken more time than we had expected, we are pleased with the results and are very comfortable taking more time to ensure the required integration is finalized and the CSeries aircraft is cleared for its first flight," said Mike Arcamone, president, Bombardier Commercial Aircraft.

While in its final testing stage in preparation for first flight, FTV1 is undergoing important and complex pre-flight tests, including aircraft in the loop testing (ACIL). During ACIL tests, FTV1 is "flown" on the ground in a simulated flight environment to ensure the first aircraft behaves in the same manner as experienced with the on-the-ground Complete Integrated Aircraft Systems Test Area (CIASTA), also known as "Aircraft 0." This will be followed by low- and high-speed taxiing.

Bombardier's first flight test vehicle (FTV1) is in the testing phase *Bombardier*

# Making Informed Decisions

## IBA data provision services

The combined experience of IBA's in-house personnel along with the amounts of data and transactions analysed over the past 25 years, form an exceptionally strong and unique base for IBA's data provision services.

## JetData - the commercial aircraft database available from IBA

JetData provides 24/7 global access to accurate information on all modern jet and turboprop aircraft with a capacity greater than 20 seats. Users can obtain detailed information providing insight into fleet demographics, delivery trends, airline and lessor profiles, aircraft values and lease rates.

## Client Testimonial

"Having been an early adopter of JetData has been great, we use the system daily to find the right solutions for ourselves and our clients. JetData allows Smart's team to concentrate on winning business and adding value"

Matthew Savage, Commercial Director, Smart Aviation Ltd.

## IBA Data and information provision services currently offered

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sengers in business class and 114 in economy. The A320s will replace its present fleet of 737-800s and will augment the A319s it already has in service and mark the latest phase of SAA's fleet modernization plan.

### Airstream places second DHC-8-Q300 on lease to Island Aviation Services

Airstream International Group arranged, in collaboration with a large US based Lessor, the dry lease of one DHC-8-Q300 on lease to Island Aviation Services of the Maldives. MSN499 is currently undergoing pre delivery maintenance in Calgary, Canada and is expected to enter service later this year.

### GECAS delivers leased Airbus A321 to Turkey's Atlasjet

GE Capital Aviation Services (GECAS), announced delivery of a leased Airbus A321 to Turkish airline Atlasjet Havacilik A.S. to help expand the carrier's fleet. Atlasjet operates a fleet of 15 aircraft to some 20 domestic and international destinations.

### American Airlines continues fleet renewal with delivery of first Airbus A319

Taking the next step forward in creating a more modern, fuel-efficient fleet, American Airlines welcomes its first Airbus A319 aircraft, the first of 260 planned Airbus narrowbody deliveries. American and Airbus celebrated this important milestone with a special delivery ceremony at the Airbus manufacturing facility in Hamburg, Germany.

### Armed Forces of Malta sign contract for one AW139 plus two options

AgustaWestland, a Finmeccanica company, reported that the Armed Forces of Malta has signed a contract for one intermediate twin AW139 helicopter plus two options, to perform maritime border patrol and SAR missions. The plan foresees the acquisition of a total of three aircrafts by 2015 including an Integrated Logistic Support package and the training of 10 pilots – including four ab-initio students – as well as 20 technicians. The first helicopter will be delivered within June 2014.

### AEI redelivers first 737-400SF in Dothan Alabama

Aeronautical Engineers redelivered the first CargoAir 737-400SF 11 Pallet Conversion in Dothan Alabama. The aircraft is a high gross weight 737-400SF, MSN 24474 was built in 1989 and has been placed into service flying for DHL Express from their hub in Leipzig. Additionally, CargoAir operates three AEI 737-300SF 10 Pallet Freighters for DHL Express throughout Europe.

AEI redelivered the first pallet conersion for CargoAir *AEI*

### Boeing, Turkish Airlines finalize order for five additional 777-300ERs

Boeing and Turkish Airlines have announced an order for five 777-300ER (Extended Range) airplanes, valued at $1.6bn at list prices. The Turkish flag-carrier has exercised options on five 777-300ERs that were first announced in December 2012 as part of a previous firm order for 15 777-300ERs. Turkish Airlines now has 20 777-300ERs currently an order from Boeing.

### Arik Air expands its international fleet

Arik Air, West Africa and Central Africa's leading airline, expanded its international fleet with the acquisition of the new A330-200 twin-engine aircraft. The new aircraft will service the airlines bilateral air services agreement (BASA) long haul routes, which includes London Heathrow, New York John F Kennedy and Johannesburg Oliver Tambo Airports. The introduction of the Airbus A330-200 widebody aircraft to the Arik Air fleet, is the first of its kind to be added to the airline, and will increase the current fleet to 24 aircrafts, with a further 24 aircraft on order.

## MRO & PRODUCTION

### AJW Aviation to manage entire fleet rebrand for AZAL

AJW Aviation was contracted to carry out the rebranding of Azerbaijan Airline's entire fleet. The fleet of eighteen aircraft includes A319, A320, B757 and B767, all of which are to undergo rebranding by the end of 2013 to meet the airline's operational deadline. AJW has already delivered the first A320 aircraft in the new livery, and a second is currently undergoing the rebranding work. AJW has selected Eirtech Aviation to carry out the painting of the aircraft.

### GA Innovation China performs first aircraft disassembly in Beijing, China

GA Innovation China, the newly formed joint venture between GA Telesis and Air China, celebrated together with Beijing Capital International Airport Co. and Aircraft Maintenance and Engineering Corporation ("AMECO") the start of their first commercial aircraft teardown project involving a Boeing 747-400 aircraft acquired from Air China. All three parties held a ceremony alongside

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the 747 aircraft in AMECO's main hangar to kick off the teardown project and sign the airframe sale agreement between GAIC and BCIA. The aircraft will be disassembled by AMECO and the engines will be exported to the United States. GAIC will select parts derived from the disassembly and warehouse them in Beijing for sale in both China and the rest of the world. The remaining airframe has been sold by GAIC to BCIA for utilization in fire department and security drills.

## Liebherr-Aerospace starts qualification testing of A320neo engine bleed air system

At Liebherr-Aerospace's test center in Toulouse (France), the qualification tests of the A320neo engine bleed air system have started with development testing at equipment level. In the first phase of the test campaign, performance testing of the pre-cooler and bleed valves is currently being carried out. The system components are undergoing a wide array of tests that will demonstrate their performance and reliability under the demanding operating conditions in flight. The bleed valves feature latest-generation electro-pneumatic bleed air technology, which allows for a substantial reduction in the weight of the system and considerably increases its performance and reliability.

## ITP signs agreement to participate in two new Rolls-Royce programmes

Industria de Turbo Propulsores, S.A. (ITP), and Rolls-Royce signed an agreement by which ITP will be responsible for the supply of Low Pressure Turbines (LPT) for two new engines: the Trent XWB-97 for the Airbus A350-1000 and the Trent 1000-TEN for all versions of the Boeing 787. In both agreements ITP will participate as a Risk and Revenue Sharing Partner for the life of the programmes, hence extending ITP´s participation to the complete family of Rolls-Royce engines for twin aisle commercial aircraft. Once the new aircraft enter service ITP estimates to have a 50% share in the worldwide market of LPTs for twin aisle aircraft. ITP will be responsible for the Design, Manufacture and Assembly of the Low Pressure Turbine module for both engines. The Low Pressure Turbine Module is one of the main engine modules in modern large turbofans. ITP will perform the complete design of the turbines, including all phases of the design, from conceptual design, to detail design and development utilizing the latest technology In order to produce the cleanest and most efficient turbines. ITP will manufacture all the key components of the turbines in the facilities of the ITP Group utilizing the latest manufacturing technologies and will perform the module assembly in order to supply a complete assembled module to Rolls- Royce, ready to be installed in the engines. These new programmes will generate additional growth in ITP and will require investments in excess of €250m in Research and Development, as well as in industrial facilities to produce the turbines.

## AAR sources and modifies two Boeing 737s for U.S. Marshals Service

AAR reported that the U.S. Marshals Service has signed a purchase commitment for two Boeing 737-400 aircraft for delivery in September. In addition to sourcing the aircraft, AAR will provide airframe and landing gear overhaul, aircraft painting and interior reconfiguration. AAR recently delivered two similar aircraft to the Colombian Air Force as part of a cost-effective program that included the conversion of the aircraft for cargo transport and the supply of custom seat pallets. The program demonstrates AAR's wide range of capabilities, which

the Company combines to create custom-tailored solutions for its commercial, federal civilian government, and defense customers.

### Spirit AeroSystems announces workforce cuts in Kansas and Oklahoma

Spirit AeroSystems released that approximately 360 salaried support and management employees at its Kansas and Oklahoma facilities are receiving layoff notices. The company is offering affected employees severance benefits and career transition services. This action is a strategic move to make the company more competitive in a cost-sensitive environment, and results from an ongoing workforce assessment designed to reduce overhead costs, increase efficiency and drive improved performance.

### TAG Farnborough Engineering named GE Authorized Service Center for CF34-3 engines

GE Aviation named TAG Farnborough Engineering as an authorized service center for GE's CF34-3 engines that power the Bombardier Challenger series. Under this agreement, TAG Farnborough Engineering can perform engine line maintenance, as well as provide OnPoint solution agreement and warranty support and facilitate access to both GE parts and technical support. TAG Farnborough Engineering Ltd offers a comprehensive range of engineering and maintenance services for Bombardier, Dassault and Hawker Beechcraft aircraft at TAG Farnborough Airport, located 40 miles from central London.

### Fokker Services opens component repair shop in Singapore

Fokker Services received approval from EASA and FAA for its new component repair shop in Singapore. The component repair shop focuses on Regional Aircraft and serves its customers with Avionics, Hydraulics and limited structure component maintenance. Fokker Technologies has been doing business in the Asia Pacific for many years. In order to adapt to the growing market, Fokker Services opened a new facility in Singapore in February 2012. With this addition in Singapore Fokker can serve its customers better, as the product portfolio of the Components, Maintenance, Repair and Overhaul department expands with the new facility.

### Airbus Managed Inventory goes operational at Aeroman

Aeroman, a leading Maintenance, Repair and Overhaul (MRO) organization in the Americas, started operations with the Airbus Managed Inventory (AMI) service. AMI is an automated system which continuously ensures the automatic replenishment of high-usage and non-repairable Airbus parts. With a modern facility located at El Salvador International Airport, Aeroman provides maintenance services to A320 family operators from North and South America, who will all benefit from AMI. Aeroman has been providing world-class heavy maintenance repairs and avionics and interiors modification programs for 30 years. It employs a workforce of about 2,100 full time employees with its technical personnel being El Salvador's CAA, FAA or EASA certified.

Aeroman's facilities in San Salvador *Aeroman*

### Boeing completes 737 MAX 8 firm configuration

Boeing completed the firm configuration of the 737 MAX 8. This milestone marks completion of the major trade studies that define the capabilities of the 737 MAX family. As detailed designs are completed and released, production can begin. Final assembly of the 737 MAX 8 is scheduled to begin in 2015 with first delivery scheduled for the third quarter of 2017. The configuration includes new LEAP-1B engines from CFM International that are optimized for the 737 MAX, a redesigned tail cone and the Boeing designed Advanced Technology Winglet to reduce fuel use. Other changes incorporated include upgrades to the flight deck displays, an electronic bleed air system and fly-by-wire spoiler flight controls.

## FINANCIAL NEWS

### Boeing reports strong second-quarter results and raises 2013 EPS guidance

Boeing reported that second-quarter core earnings per share (non-GAAP) increased 13% to $1.67, driven by strong performance across the company's businesses. Second-quarter core operating earnings (non-GAAP) also increased 13% to $2.0bn from the same period of the prior year. Second-quarter revenue was $21.8bn, GAAP earnings from operations was $1.7bn and earnings per share was $1.41. Core earnings per share guidance increased to between $6.20 and $6.40 and GAAP earnings per share guidance increased to between $5.10 and $5.30, reflecting the strong performance. The company also increased its revenue guidance to between $83 and $86bn on higher Defense, Space & Security revenues, and reaffirmed its 2013 operating cash flow outlook.

### Embraer releases second quarter 2013 results

In the second quarter of 2013 Embraer delivered 22 commercial and 29 executive (23 light and 6 large) jets; the Company's firm order backlog grew to $17.1bn, reaching its highest level since the third quarter of 2009, mainly as a result of significant orders in the Commercial aviation segment. As a result of aircraft deliveries, coupled with revenues from the Company's growing Defense & Security business, 2Q13 revenues reached $1,557.0m and gross margin was 23.1% for the period. 2Q13 net loss totaled $-5.3m primarily as a result of deferred income taxes generated by the appreciation of the US Dollar during the period, which negatively impacted 2Q13 net income. Therefore, 2Q13 adjusted net income, excluding deferred income taxes, was $91.8m.

### B/E Aerospace second quarter 2013 results exceed expectations

B/E Aerospace announced second quarter 2013 financial results. Second quarter 2013 revenues of $850.3m increased $82.2m, or 10.7%, as compared with the prior year period. Second quarter 2013 operating earnings were $158.7m, an increase of 15.2%, and operating margin of 18.7% increased 80 basis points as compared to the prior year period. The growth in operating earnings and the improvement in operating margin occurred primarily as a result of operating leverage at the higher revenue level and ongoing operational efficiency initiatives.

Second quarter 2013 commercial aircraft segment (CAS) revenues increased 9.9% while operating earnings of $79.7m in-

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**REQUEST FOR BID (RFB) FOR THE FOLLOWING:**

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**RFB NO. SP415/13**
**APU TEST CELL UPGRADE**

Enquiries may be directed **ONLY** in writing to the Project Manager:
Evelyn Fallert –Evelynfallert@flysaa.com
Fax No.: (011) 978 2638

The submission closing date for the RFB No: SP415/13 is the **20th August 2013, at 11h00(GMT).**

No late submissions will be considered

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**RFB NO. SAAT 005 /13**
**SUPPLY OF 12 X AIRCRAFT GPU'S.**

Enquiries may be directed **ONLY** in writing to the Project Manager:
Dorah Molemisi – Dorahmolemisi@flysaa.com
Fax No.: (011) 978 2638

The submission closing date for the RFB No: SPXXX is **13 August 2013, at 11h00 (GMT).**

No late submissions will be considered.

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creased 14.0% as compared with the prior year period, and operating margin of 18.5% expanded 70 basis points, due to operating leverage at the higher revenue level and ongoing operational efficiency initiatives.

Second quarter 2013 business jet segment (BJS) revenues increased 19.3% while operating earnings of $17.7m increased 42.7% as compared with the prior year period. Operating margin of 16.6% expanded 270 basis points as compared with the prior year period, reflecting the increase in revenues, an improved mix of revenues and ongoing operational efficiency initiatives.

## Rockwell Collins third quarter earnings per share increased 5% to $1.20

Rockwell Collins reported third quarter fiscal year 2013 earnings per share of $1.20, $0.06 higher than earnings per share of $1.14 in the same quarter last year. The 5% increase in earnings per share was due to improved operating performance and the benefit of share repurchases. Net income for the third quarter of 2013 was $164m, compared with $166m in the same quarter last year. For the third quarter of 2013, the company reported a 3% reduction in total sales, to $1.17bn compared with $1.21bn last year with Commercial Systems sales increasing 7%, while Government Systems revenue declined 11%. Total segment operating earnings increased $8m to $261m, or 22.4% of sales this quarter, compared to $253m, or 21.0% in the third quarter of the prior year.

## Safran reports strong progress for first-half 2013 results

Safran delivered strong progress in performance in first-half 2013. For first-half 2013, Safran's revenue was €7,066m, compared to €6,413m in the same period a year ago, a 10.2% year-on-year increase (9.7% organic growth). First-half 2013 revenue increased by €653m on a reported basis, notably highlighting a good performance in aerospace (both organic and from acquisitions). On an organic basis, revenue increased by €621m as a result of record production rates in aerospace original equipment, as well as favourable aftermarket trends. Avionics and biometric identification activities also contributed to this performance. Organic revenue was determined by applying constant exchange rates and by including the revenue in 2013 of acquired activities only for the comparable periods to the period in 2012 for which they are included in 2012 reported revenue. Adjusted net income – group share grew by 59% year-over-year. It was €658m compared to €414m in first-half 2012 (restated).

## SIA Engineering posts group profit of $69.0m for 1st quarter 2013-14

SIAEC Group posted a profit of $69.0m, a decrease of $1.1m or 1.6% compared to the same quarter last year. Revenue decreased $11.1m or 3.7%, primarily due to lower material and fleet management revenue. Expenditure fell by $4.4m or 1.7%, mainly from decreases in subcontract and material costs. The resulting operating profit for the quarter was $27.7m, a decrease of 19.5%. Associated and joint venture companies turned in a strong 14.0% growth in contribution for the quarter. Share of profits before tax at $45.6m accounted for 58.0% of the Group's pre-tax profits.

## Republic Airways' second quarter 2013 net income up 23%

Republic Airways reported diluted earnings per share of $0.46, which is a 15.0% increase from the $0.40 per diluted share result in the second quarter of 2012. Net income increased 23.0% to $24.6m for the quarter ended June 30, 2013, compared to net income of $20.0m for the same period last year. Operating revenues totaled $664.4m, a decrease of 8.7%, compared to $728.1m for the second quarter of 2012.

## MTU Aero Engines revises guidance at half-year

MTU Aero Engines increased its revenues by 19 % to €1,852.2m in the first six months of 2013 (1-6/2012: €1,559.0m). Operating profit for the period came to €171.7m (1-6/2012: €175.8m), which corresponds to an EBIT margin of 9.3 % (1-6/2012: 11.3 %). The group's net income amounted to €105.1m, compared with €109.7m in the first six months of 2012. "Our commercial series business registered strong growth in the first half year as planned. It is of vital importance to MTU's future growth, but it initially cushions the earnings development. At present, the spare parts business is unable to fully counterbalance, because sales have been lower than expected in certain programs. Moreover, business in the industrial gas turbine sector is stagnant," explained Egon Behle, CEO of MTU Aero Engines AG. "We expect to see only a moderate improvement of this trend in the second half of the year and have therefore decided to specify our full-year revenue estimate and to revise our earnings guidance." MTU now expects to generate revenues of around €3.7bn in 2013, in line with its earlier forecast of an increase of between 10 and 12% (group revenues 2012: €3,378.6m). MTU's earnings guidance now foresees an operating profit (adjusted EBIT) of around €375m, i.e. on the level of last year (2012: €374.3m), and an adjusted net income of around €235m (2012: €233.4m). Until now, each of these two figures had been expected to increase by 10 to 12%.

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## Southwest Airlines reports second quarter net income of $224m

Southwest Airlines reported second quarter 2013 net income was $224m, which included $50m (net) of unfavorable special items. This compared to net income of $228m in second quarter 2012, which included $45m (net) of unfavorable special items. Excluding special items, second quarter 2013 net income was a record $274m compared to $273m in second quarter 2012.

## United announces second-quarter 2013 profit

For the second quarter, total revenue was $10.0bn, an increase of 0.6% compared to the same period in 2012. Second-quarter consolidated passenger revenue decreased 1.1% year-over-year to $8.7bn, on a consolidated capacity decrease of 2.1% year-over-year. Cargo and other revenue in the second quarter increased 13.8% versus the second quarter of 2012, or $162m, to $1.3bn. Consolidated revenue passenger miles (RPMs) decreased 1.7% on a consolidated capacity decrease of 2.1% year-over-year in the second quarter, resulting in a consolidated load factor of 84.7%, the highest second-quarter consolidated load factor in United's history.

## US Airways reports record second quarter profit

US Airways Group reported its second quarter 2013 financial results. For the second quarter 2013, pretax profit excluding net special items was $409m, the highest in Company history. Net profit excluding net special items was a record $324m. Net profit excluding net special items for the second quarter 2012 was $321m. The Company's 2013 second quarter net profit excluding net special items was negatively impacted by a non-cash provision for income tax of $85m. There was no provision for income tax recorded in 2012. On a GAAP basis, the Company reported a net profit of $287m for its second quarter 2013. This compares to a net profit of $306m for the same period in 2012. The Company's 2013 second quarter net profit was negatively impacted by a non-cash provision for income tax of $67m.

## Erickson Air-Crane announces definitive purchase agreement for Air Amazonia Aerial Services business

Erickson Air-Crane, Incorporated signed a definitive purchase agreement to acquire Air Amazonia Serviços Aeronauticos Ltda. ("Air Amazonia"), the aviation services division of HRT Participações em Petróleo S.A., as well as a fleet of six aircraft and ground facilities. The Company expects the transaction to close in the third quarter, following the satisfaction of certain customary closing conditions. Pursuant to the agreement, Erickson will pay $23.0m at closing for the business, which includes a fully operational fleet of 6 rotary-wing aircraft of varying types and mission capabilities, and an additional $3.0m within twelve months of closing as consideration for the achievement of certain milestones. In conjunction with the acquisition, Erickson Air-Crane will enter into a five year aerial services contract (including annual renewal options) with HRT to provide rotary-wing aircraft services to support their oil & gas activities in the Solimoes region. Erickson expects to service the contract with the 6 aircraft acquired from HRT in addition to deploying 2 currently idle aircraft from our fleet. The aerial services contract will provide Erickson with minimum revenue of $29m per year.

## INFORMATION TECHNOLOGY

**Component Control** launched its latest product video revealing its highly flexible and robust User Interface that can turn any user into a power user. The interface is designed to give users a quick overview of their detail-rich aviation business with the least amount of clicks possible and without having to move from screen to screen in order to complete a task. The key features of the Quantum navigation include:

Todd Lewis, president, Component Control

- A main navigation bar that acts as the gateway into every Quantum module;
- Hot keys for high-speed Quantum screen navigation;
- Detailed search functionality to easily recall data.

## MILITARY & DEFENSE

### Alenia Aermacchi delivers first ATR72-600 TMUA to Turkish Navy

Alenia Aermacchi delivered the first ATR72-600 TMUA (Turkish Maritime Utility Aircraft) to the Turkish Navy, the first of a total order of eight ATR72s, which consist of two TMUAs and six ATR72-600 TMPA (Turkish Maritime Patrol Aircraft) maritime patrol and anti-submarine warfare aircraft. Compared to the ATR72-600 basic platform, the two ATR72 TMUA, modified at Alenia Aermacchi's plants in Napoli-Capodichino and Torino-Caselle, feature new radios; an IFF (Identification Friend or Foe system) and a cabin area equipped with tactical tables and communications equipment for the crew. Both aircraft, to be easily reconfigured into cargo, will be used for utility roles, personnel and cargo logistic transport. The first Turkish Navy flying instructors just completed the training on the new aircraft at Alenia Aermacchi's Training Centre in Caselle. The second aircraft will be delivered within the first half of August.

### Northrop Grumman delivers center fuselage for Italy's 1st F-35 Lightning II

Northrop Grumman delivered the center fuselage for Italy's first F-35 Lightning II to the newly commissioned Final Assembly and Check Out (FACO) facility at Italy's Cameri Air Base July 12. This on-time delivery to Lockheed Martin enables the first assembly of an F-35 aircraft at the FACO facility and increases international participation on the F-35 program.

### First five Merlin Mk 2 helicopters delivered to Royal Navy

AgustaWestland released that the first five AW101 Merlin HM Mk 2 helicopters have been delivered to the Royal Navy's 824 Naval Air Squadron based at RNAS Culdrose in Southwest England. The delivery of these aircraft, which have been upgraded as part of a £750m AgustaWestland and Lockheed Martin led contract, marks a significant programme milestone for industry, the Royal Navy Fleet Air Arm and the UK Ministry of Defence.

The Royal Navy received its first five AW101 Merlin HM Mk2 helicopters *AugustaWestland*

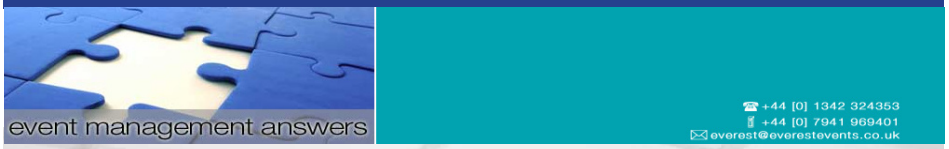
## OTHER NEWS

**Panasonic Avionics** signed a memorandum of understanding (MOU) with **China Telecom Satellite Communications** to jointly develop, implement and support in-flight connectivity solutions for the Chinese market. The signing of the MOU will also make possible the first ever provision of in-flight connectivity to Panasonic's 36 non-Chinese customer airlines when flying into and over China. Panasonic Avionics' eXConnect system uses its global Ku-band aeronautical satellite network to deliver in-flight broadband connectivity, enabling passengers to access the internet, send email or log onto their favourite social media sites.

**Air Methods Corporation**, a global leader in air medical transportation, entered into an agreement with Appareo Systems to purchase 150 Vision 1000 flight data monitoring (FDM) devices. These devices will allow Air Methods to capture a variety of critical flight data and then analyze the data as part of its FDM program. The Company currently has 41 aircraft equipped with Appareo flight data recorders.

The **Aerobahn De-icing Manager** from **Saab** is now available for airport operators, airlines, and de-icing companies to proactively manage and track the aircraft de-icing process. Saab introduced its new De-icing Manager from Saab integrates airport surface surveillance and flight data to provide users with real-time situational awareness of de-icing pad activity. Users can schedule and sequence aircraft into centralized de-icing pads; track de-icing queue lengths and occupancy times; and automatically record de-icing process milestones. In addition, the Aerobahn De-icing Manager features a number of predictive elements that facilitate better planning of the de-icing process. This includes estimated de-icing queue entry, pad entry, occupancy and exit times; and the generation of recommended push back times that help to limit queue lengths.

## Recommended Events




**Engine Asset Management**
London, UK, 23 September, 2013. (Event brochure)

**MRO Europe 2013**
ExCel Centre, London, UK, 24 - 26 September, 2013. (Event brochure)

**ISTAT Europe 2013**
Hotel Arts, Barcelona, Spain 6 - 8 October, 2013. (Event brochure)

**Aircraft Asset Management Training Seminar**
Hilton Hotel, Jumeirah Beach, Dubai, UAE, 6-7 November, 2013. (Event brochure)

**Dubai Airshow**
Dubai World Central, 17-21 November, 2013. (Event brochure)

*Click here for more aviation events*

## INDUSTRY PEOPLE

Dr Rainer Martens
MTU

• MTU Aero Engines AG's supervisory board voted to extend chief operating officer **Dr. Rainer Martens**' contract. Martens has been a member of MTU's board of management since April 15, 2006, with overall responsibility for engineering and production. The contract renewal is for a term of five years, commencing on April 15, 2014.

• Apollo Aviation Group, an international full service aviation asset manager, promoted **Marcus Miller** from Contracts manager to Business manager, responsible for the general management of Apollo Aviation's Dublin office, headquarters for the firm's origination activities. Miller's role involves overseeing the firm's financial analysis, credit analysis, consignment analysis and tax teams, all of which report to him.

• Spairliners GmbH, a leading company for Integrated Component Care of the A380 and E-Jet aircraft types, announced that **Fabrice Dumas** joined the company as new head of Sales and Marketing on 01 July. Dumas has been working in sales for more than 20 years. He will now be responsible for managing the recently formed sales and marketing team and for maintaining the sales growths of the company.

• **Sean Doyle** was appointed general manager and EVP for British Airways in the Americas, effective September 1, 2013. He will be responsible for the airline's extensive commercial business in the USA, Canada, Mexico, South America, the Caribbean and Bermuda. Doyle will oversee sales and marketing and will lead the airline's efforts to grow the successful Atlantic joint business between American Airlines, British Airways, Iberia and Finnair.

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9500 Aquila Road
Richmond, BC
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**Publisher**
Peter Jorssen
Tel: +1 604 318 5207

**Editor**
Catherine Davies
editor@avitrader.com
Tel: +44 (0) 7772 896 280

**Advertising Inquiries and Customer Support**
Jenny Falk
jenny.falk@avitrader.com
Tel: + 49 (0) 8761 346 007

**For inquiries and comments, please email:**
editor@avitrader.com

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## Commercial Jet Aircraft

| Aircraft Type | Company | Engine | MSN | Year | Available | Sale / Lease | Contact | Email | Phone |
|---|---|---|---|---|---|---|---|---|---|
| A300B4-103F | ULS Airlines Cargo | CF6-50C2 | 041 | 1977 | Now | Sale / Lease | Cem AKIN | cem.akin@uls-global.com | +90 212 496 0202 |
| A300B4-203F | ULS Airlines Cargo | CF6-50C2 | 101 | 1980 | Now | Sale / Lease | Cem AKIN | cem.akin@uls-global.com | +90 212 496 0202 |
| A300B4-203F | ULS Airlines Cargo | CF6-50C2 | 117 | 1980 | Now | Sale / Lease | Cem AKIN | cem.akin@uls-global.com | +90 212 496 0202 |
| A310-300F | Apollo Aviation Group | CF6-80C2 | | 1986 | Now | Sale / Lease | Erik Castillo | erikc@apollo.aero | + (305) 579-2340 |
| A319-100 | Amentum Capital | CFM56-5B6/3 | 3533 | 2008 | Mar 2014 | Lease | Noel Healy | marketing@amentum-capital.com | +353 1 639 8111 |
| A319-100 | Amentum Capital | CFM56-5B6/3 | 3560 | 2008 | Mar 2014 | Lease | Noel Healy | marketing@amentum-capital.com | +353 1 639 8111 |
| A320-231 | GA Telesis | V2500-A1 | 441 | 1993 | Now | Sale / Lease | Harris Koutounidis | hkoutounidis@gatelesis.com | +1-954-676-3111 |
| A320-231 | Jet Midwest Inc. | V2500-A1 | 0230 | 1991 | Now | Sale / Lease | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| A320-232 | Amentum Capital | V2527-A5 | 3162 | 2007 | Feb 2014 | Lease | Noel Healy | marketing@amentum-capital.com | +353 1 639 8111 |
| A320-232 | Amentum Capital | V2527-A5 | 3316 | 2007 | Apr 2014 | Lease | Noel Healy | marketing@amentum-capital.com | +353 1 639 8111 |
| B737-232 | Jet Midwest Inc. | JT8D-15A | 23086 | 1984 | Now | Sale / Lease | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| B737-2H4 | Jet Midwest | JT8D-9A | 22062 | 1980 | Now | Sale / Lease | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| B737-300 | AerSale | CFM56-3B1 | 23440 | 1986 | Now | Sale / Lease | Craig Wright | craig.wright@aersale.com | +1 (305) 764 3238 |
| B737-300 | AerSale | CFM56-3B1 | 23441 | 1986 | Now | Sale / Lease | Craig Wright | craig.wright@aersale.com | +1 (305) 764 3238 |
| B737-300 | World Star Aviation Services | CFM56-3C1 | 28738 | 1998 | Sep 2013 | Sale / Lease | Sean O Connor | Soconnor@worldstaraviation.com | +1 415-956-9456 |
| B737-300 | World Star Aviation Services | CFM56-3C1 | 28872 | 1998 | Jul 2014 | Sale / Lease | Sean O Connor | Soconnor@worldstaraviation.com | +1 415-956-9456 |
| B737-300 | World Star Aviation Services | CFM56-3B2 | 24208 | 1998 | Feb 2014 | Sale / Lease | Sean O Connor | Soconnor@worldstaraviation.com | +1 415-956-9456 |
| B737-300 | World Star Aviation Services | CFM56-3C1 | 28573 | 1998 | Jul 2013 | Sale / Lease | Sean O Connor | Soconnor@worldstaraviation.com | +1 415-956-9456 |
| B737-300 | ORIX Aviation | CFM56-3B2 | 28567 | 1997 | Now | Sale / Lease | Dave Houlihan | dave.houlihan@orix.ie | +353 87 2458418 |
| B737-300 | ORIX Aviation | CFM56-3C1 | 29331 | 1998 | Q4/2013 | Sale | Dave Houlihan | dave.houlihan@orix.ie | +353 87 2458418 |
| B737-300F | ORIX Aviation | CFM56-3B1 | 24710 | 1990 | Q3/2013 | Lease | Dave Houlihan | dave.houlihan@orix.ie | +353 87 2458418 |
| B737-300QC | Safair Operations | CFM56-3B2 | | | Now - Wet Lease / ACMI | | C. Schoonderwoerd | corneliss@safair.co.za | +27 11 928 0000 |
| B737-322 | GA Telesis | CFM56-3C1 | 23950 | 1988 | Now | Sale / Lease | Harris Koutounidis | hkoutounidis@gatelesis.com | +1-954-676-3111 |
| B737-400 | World Star Aviation Services | CFM56-3C1 | 24706 | 1991 | Now | Sale / Lease | Sean O Connor | Soconnor@worldstaraviation.com | +1 415-956-9456 |
| B737-400 | World Star Aviation Services | CFM56-3C1 | 26290 | 1993 | Now | Sale / Lease | Sean O Connor | Soconnor@worldstaraviation.com | +1 415-956-9456 |
| B737-400 | ORIX Aviation | CFM56-3B2 | 24552 | 1989 | Q2/2013 | Lease | Dave Houlihan | dave.houlihan@orix.ie | +353 87 2458418 |
| B737-400 | AerSale | CFM56-3C1 | 25417 | 1991 | Now | Sale / Lease | Craig Wright | craig.wright@aersale.com | +1 (305) 764 3238 |
| B737-400 | Safair Operations | Combi | | | Sep 2013 ACMI/Wet lease | | C. Schoonderwoerd | corneliss@safair.co.za | +27 11 928 0000 |
| B737-400 | Safair Operations | Pax | | | Jul 2013 ACMI/Wet lease | | C. Schoonderwoerd | corneliss@safair.co.za | +27 11 928 0000 |
| B737-500 | World Star Aviation Services | CFM56-3B1 | 26297 | 1994 | Apr 2013 | Sale / Lease | Sean O Connor | Soconnor@worldstaraviation.com | +1 415-956-9456 |
| B737-500 | ORIX Aviation | CFM56-3C1 | 24788 | 1990 | Sep 2013 | Sale | Dave Houlihan | dave.houlihan@orix.ie | +353 87 2458418 |
| B737-800 | ORIX Aviation | CFM56-7B24 | 33641 | 2007 | Q1/2014 | Lease | Dave Houlihan | dave.houlihan@orix.ie | +353 87 2458418 |
| B737-800 | ORIX Aviation | CFM56-7B24 | 33602 | 2006 | Q4/2013 | Lease | Dave Houlihan | dave.houlihan@orix.ie | +353 87 2458418 |
| B737-800 | ORIX Aviation | CFM56-7B24 | 33995 | 2005 | Q3/2013 | Lease | Dave Houlihan | dave.houlihan@orix.ie | +353 87 2458418 |
| B747-400ERF | Amentum Capital | CF6-80C2B5F | 35172 | 2007 | Now | Sale | Noel Healy | marketing@amentum-capital.com | +353 1 639 8111 |
| B747-400ERF | Amentum Capital | CF6-80C2B5F | 35170 | 2006 | Now | Lease | Noel Healy | marketing@amentum-capital.com | +353 1 639 8111 |
| B757-200 | mba- Aircraft Solutions | RB211-535E4B | 24590 | 1990 | Now | Sale | Jacob Agnew | jagnew@mbaas.aero | +1 703-276-3202 |
| B757-200 | World Star Aviation Services | RB211-535-E4 | 24544 | 1990 | Now | Sale / Lease | Sean O Connor | Soconnor@worldstaraviation.com | +1 415-956-9456 |
| B757-200 | GA Telesis | RB211-535E4B | 24488 | 1989 | Jul 2013 | Sale | Stefanie Jung | sjung@gatelesis.com | +1 954-958-1321 |
| B757-200 | ORIX Aviation | RB211-535E4 | 27811 | 1995 | Q1/2014 | Sale / Lease | Dave Houlihan | dave.houlihan@orix.ie | +353 87 2458418 |
| B757-200 | ORIX Aviation | RB211-535E4 | 27810 | 1995 | Q1/2014 | Sale / Lease | Dave Houlihan | dave.houlihan@orix.ie | +353 87 2458418 |
| B757-200 | ORIX Aviation | RB211-535E4 | 27246 | 1994 | Q1/2014 | Sale / Lease | Dave Houlihan | dave.houlihan@orix.ie | +353 87 2458418 |
| B757-223 | Jet Midwest Inc. | RB211-535E4 | | | | Sale / Lease | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| B757-200F | AerSale | RB211-535E4 | 23767 | 1987 | Now | Sale / Lease | Craig Wright | craig.wright@aersale.com | +1 (305) 764 3238 |
| B767-200ER | Jet Midwest Inc. | PW4056 | 24007 | 1988 | Now | Sale / Lease | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| B767-200ER | Jet Midwest Inc. | JT9D-7R4D | 24325 | 1989 | Now | Sale / Lease | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| B767-200ER | Jet Midwest Inc. | JT9D-7R4D | 24145 | 1988 | Now | Sale / Lease | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| B767-222 | Jet Asia Aiways Co. Ltd. | JT9D-7R4D | 21868 | | Now | ACMI, Wet L. | Kevin Lee | klee@flyjetasia.com | +1 310 944 0327 |
| B767-246 | Jet Asia Aiways Co. Ltd. | JT9D-7R4D | 23214 | | Now | ACMI, Wet L. | Kevin Lee | klee@flyjetasia.com | +1 310 944 0327 |
| B767-300ER | Azure Resources | | | | Now | Sale / Exch. | Jeff Young | jeff@azureres.com | +1-954-249-7935 |
| B767-300ER | Jet Midwest Inc. | PW4060 | 25287 | 1992 | Q3/2013 | Sale / Lease | Kevin Lee / Cathy Liu | kevin.lee@jetmidwest.com | +1 310 652 0296 |
| B777-2H6ER | GA Telesis | | 28418 | 1999 | Now | Sale / Lease | Harris Koutounidis | hkoutounidis@gatelesis.com | +1-954-676-3111 |
| DC10-30F | Bristol Associates | CF6-50C2 | 47925 | 1974 | Now | Sale | Ed McNair / Pete Seidlitz | bristol@bristolassociates.com | +1 202-682-4000 |
| DC10-30F | Bristol Associates | CF6-50C2 | 47929 | 1975 | Now | Sale | Ed McNair / Pete Seidlitz | bristol@bristolassociates.com | +1 202-682-4000 |
| L100-30 | Safair Operations | 501-D22 | | | Now - Wet Lease / ACMI | | C. Schoonderwoerd | corneliss@safair.co.za | +27 11 928 0000 |
| MD82 | GA Telesis | Airframe only | 49592 | | Now | Sale | Harris Koutounidis | hkoutounidis@gatelesis.com | +1-954-676-3111 |
| MD82 | GA Telesis | Airframe only | 49990 | | Now | Sale | Harris Koutounidis | hkoutounidis@gatelesis.com | +1-954-676-3111 |
| MD82 | GA Telesis | Airframe only | 49804 | | Now | Sale | Harris Koutounidis | hkoutounidis@gatelesis.com | +1-954-676-3111 |

## Commercial Jet Aircraft (cont.)

| Aircraft Type | Company | Engine | MSN | Year | Available | Sale / Lease | Contact | Email | Phone |
|---|---|---|---|---|---|---|---|---|---|
| MD82 | Jet Midwest Inc. | JT8D-217C | 49988 | 1990 | Now | Sale / Lease | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| MD82 | Jet Midwest Inc. | JT8D-219 | 49325 | 1986 | Now | Sale / Lease | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| MD82 | Jet Midwest Inc. | JT8D-217C | 49286 | 1985 | Now | Sale / Lease | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| MD82 | Jet Midwest Inc. | JT8D-217C | 49287 | 1985 | Now | Sale / Lease | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| MD82 | Jet Midwest Inc. | JT8D-217C | 49342 | 1987 | Now | Sale / Lease | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| MD82 | Jet Midwest Inc. | JT8D-217C | 49988 | 1990 | Now | Sale / Lease | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| MD83 | Jet Midwest Inc. | JT8D-219 | 53189 | 1995 | Now | Sale / Lease | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| MD83 | Jet Midwest Inc. | JT8D-219 | 49663 | 1987 | Now | Sale / Lease | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| MD90-30 | AerSale | V2528-D5 | 53493 | 1998 | Now | Sale / Lease | Shane O´Connell | shane.oconnell@aersale.com | +353 (87) 0638243 |
| MD90-30 | AerSale | V2528-D5 | 53497 | 1998 | Now | Sale / Lease | Shane O´Connell | shane.oconnell@aersale.com | +353 (87) 0638243 |
| MD90-30 | AerSale | V2528-D5 | 53506 | 1998 | Now | Sale / Lease | Aidan Harrison | aidan.harrison@aersale.com | +353 (86) 3890787 |

## Regional Jet / Turboprop Aircraft

| Aircraft Type | Company | Engine | MSN | Year | Available | Sale / Lease | Contact | Email | Phone |
|---|---|---|---|---|---|---|---|---|---|
| (2) ATR42-300 | Willis Lease | PW121 | | | Now | Sale / Lease | Dave Johnson | djohnson@willislease.com | +1 415 408 4730 |
| (3) ATR72-200 | Willis Lease | PW124B | | | Now | Sale / Lease | Dave Johnson | djohnson@willislease.com | +1 415 408 4730 |
| CRJ100ER | GA Telesis | CF34-3A1 | 7117 | 1996 | Now | Sale / Lease | Harris Koutounidis | hkoutounidis@gatelesis.com | +1 954 676 3111 |
| CRJ100ER | GA Telesis | CF34-3A1 | 7123 | 1996 | Now | Sale / Lease | Harris Koutounidis | hkoutounidis@gatelesis.com | +1 954 676 3111 |
| CRJ100ER | GA Telesis | CF34-3A1 | 7127 | 1996 | Now | Sale / Lease | Harris Koutounidis | hkoutounidis@gatelesis.com | +1 954 676 3111 |
| CRJ100ER | GA Telesis | CF34-3A1 | 7131 | 1996 | Now | Sale / Lease | Harris Koutounidis | hkoutounidis@gatelesis.com | +1 954 676 3111 |
| CRJ100ER | GA Telesis | CF34-3A1 | 7134 | 1996 | Now | Sale / Lease | Harris Koutounidis | hkoutounidis@gatelesis.com | +1 954 676 3111 |
| EMB-120QC | Jet Midwest Inc. | PW118 | 120264 | 1992 | Now | Sale / Lease | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| ERJ-135ER | Bristol Associates | | 145176 | 1999 | Now | Sale | Ed McNair / Pete Seidlitz | bristol@bristolassociates.com | +1 202-682-4000 |
| ERJ-135ER | Bristol Associates | | 145186 | 1999 | Now | Sale | Ed McNair / Pete Seidlitz | bristol@bristolassociates.com | +1 202-682-4000 |
| ERJ-135ER | Bristol Associates | | 145192 | 1999 | Now | Sale | Ed McNair / Pete Seidlitz | bristol@bristolassociates.com | +1 202-682-4000 |
| ERJ-135LR | Bristol Associates | | 145332 | 2000 | Now | Sale / Lease | Ed McNair / Pete Seidlitz | bristol@bristolassociates.com | +1 202-682-4000 |
| ERJ-135LR | Bristol Associates | | 145334 | 2000 | Now | Sale / Lease | Ed McNair / Pete Seidlitz | bristol@bristolassociates.com | +1 202-682-4000 |
| ERJ-135LR | Bristol Associates | | 145323 | 2000 | Now | Sale / Lease | Ed McNair / Pete Seidlitz | bristol@bristolassociates.com | +1 202-682-4000 |

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## Commerical Engines

| Engine Type | Sale / Lease | Company | Contact | Email | Phone |
|---|---|---|---|---|---|
| Multiple Engines GE / CFM / RB211 | Now - Sale / Lease | GECAS Engine Leasing | Sherry Riley | engine.leasing@gecas.com | +1(513)782-4272 |
| **AE3007 Engines** | | | | | |
| (2) AE3007A1 | Now - Sale / Lease | Engine Lease Finance | Ciaran McGlynn | ciaran.mcglynn@elfc.com | +353 61 291729 |
| (1) AE3007A1 | Now - Sale / Lease | Rolls-Royce & Partners Finance | Bobby Janagan | bobby.janagan@rolls-royce.com | +44 20 7227 9078 |
| **CF34 Engines** | | | | | |
| CF34-3A1/B1 (multiple available) | Now - Sale/Lease/Exch. | Magellan Group | Bill Polyi | bill.polyi@magellangroup.net | +1 (704) 504-9204 |
| (1) CF34-8E5<br>(2) CF34-10E5 | Now - Lease | Lufthansa Technik AERO Alzey | Tobias Konrad | t.konrad@lhaero.com | +49 (0) 6731 497461 |
| (1) CF34-8C5 | Now - Sale/Lease/Exch. | Willis Lease | Marty Jones | mjones@willislease.com | +1 (561) 809-0454 |
| (1) CF34-8E5A1 | Now - Lease | AeroCentury | Frank Pegueros | frank.pegueros@aerocentury.com | +1 650 340 1888 |
| CF34-8E(s) | Now - Sale / Lease | GECAS Engine Leasing | Sherry Riley | engine.leasing@gecas.com | +1 (513) 782-4272 |
| **CF6 Engines** | | | | | |
| (multiple) CF6-80C2A2/A5 | Now - Sale/Lease/Exch. | Apollo Aviation Group | Erik Castillo | erikc@apollo.aero | +1 (305) 579-2340 |
| (1) CF6-50C2 | Now - Sale / Lease | Taking Aviation Forward, LLC | Konrad J Walter | konrad@TakingAviationForward.com | +1 954-445-8127 |
| (1) CF6-80C2B4 | Now - Sale / Lease | CTS Engines | Jim Green | jgreen@ctsengines.com | + 1 954 889 0639 |
| (1) CF6-80C2B6 | Now - Sale / Lease | | Jim Green | jgreen@ctsengines.com | + 1 954 889 0639 |

## Commerical Engines (cont.)

| Engine Type | Sale / Lease | Company | Contact | Email | Phone |
|---|---|---|---|---|---|
| **CF6 Engines (cont.)** | | | | | |
| (1) CF6-80C2B6F | Now - Sale/Lease/Exch. | TES Aviation Group | Lee Whitehurst | lee.whitehurst@tes-uk.com | + 44 (0) 7760884250 |
| (2) CF6-80C2A2 | Now - Sale / Lease | GA Telesis | Eddo Weijer | eweijer@gatelesis.com | +1-954-676-3111 |
| (1) CF6-50C2 full QEC | Now - Sale / Lease | Flight Director | Gail Holguin | gholguin@flightdirector.com | +1 (512) 218-5849 |
| (2) CF6-80C2A2 | | | | | |
| (6) CF6-50C2 | Now - Sale / Lease | ULS Airlines Cargo | Cem AKIN | cem.akin@uls-global.com | +90 212 496 0202 |
| (1) CF6-80C2A8/A5 | Now - Sale | | | | |
| (1) CF6-80C2B1F | Now - Lease | Engine Lease Finance | Joe Hussar | joseph.hussar@elfc.com | +1 (617)828-3569 |
| (2) CF6-80C2B6F | Now - Sale/Lease/Exch. | AerSale. Inc. | Matthew White | matthew.white@aersale.com | +353 86 3004189 |
| (1) CF6-80C2B7F | Now - Sale / Lease | | Tom McFarland | tom.mcfarland@aersale.com | +1 305 764-3208 |
| (1) CF6-80C2D1F | Now - Sale/Lease/Exch. | | Tom McFarland | tom.mcfarland@aersale.com | +1 305 764-3208 |
| **CFM56 Engines** | | | | | |
| (1) CFM56-7B24 | Now - Lease | Engine Lease Finance | Joe Hussar | joseph.hussar@elfc.com | +1 617 828-3569 |
| (1) CFM56-5A3 | Now - Lease | | | | |
| (1) CFM56-5A3 | Now - Sale / Lease | World Star Aviation Services | Sean O Connor | Soconnor@worldstaraviation.com | +1 415-956-9456 |
| (1) CFM56-3B1 | Now - Sale / Lease | | | | |
| (1) CFM56-3C1 | Now - Sale / Lease | | | | |
| (2) CFM56-3C1 | Now - Sale / Lease | Royal Aero | Frank Rustmeier | frank@royalaero.com | +49 (0)8025 99360 |
| (1) CFM56-5A3 | Oct 13 - Sale / Lease | | | | |
| (2) CFM56-5B4P | Now - Sale / Lease | | | | |
| (1) CFM56-5C4 | Now - Sale / Lease | | | | |
| (1) CFM56-3C1 | Now - Sale | | Mike Visconti | mike@avvenireservices.comn | +1 305 753-6106 |
| (5) CFM56-3C1 | Now - Sale / Lease | Aergo Group | Michael Moore | mmoore@aergogroup.com | +353 1 676 1077 |
| (2) CFM56-5C3 | Now - Sale/Lease/Exch. | Magellan Group | Bill Polyi | bill.polyi@magellangroup.net | +1 (704) 504-9204 |
| (1) CFM56-3C1 | Now - Lease | Lufthansa Technik Airmotive Irel. | Alan Phelan | engines@ltai.ie | +353-87-2786738 |
| (2) CFM56-3C1 | Now - Sale/Lease/Exch. | | | | |
| (2) CFM56-3B1 | Now - Sale/Lease/Exch. | | | | |
| (1) CFM56-3C1 (ZERO TSPR) | Now - Sale/Lease/Exch. | | | | |
| (2) CFM56-3B2 (ZERO TSLSV) | Now - Sale/Lease/Exch. | | | | |
| (2) CFM56-5A1/F | Now - Sale / Lease | GA Telesis | Eddo Weijer | eweijer@gatelesis.com | +1-954-676-3111 |
| CFM56-3(s) | Now - Sale/Lease/Exch. | SES | Ivan Graydon | marketing@ses.ie | + 353 61 70 6463 |
| CFM56-5A(s) | Now - Sale/Lease/Exch. | | | | |
| CFM56-5B(s) | Now - Sale/Lease/Exch. | | | | |
| CFM56-7B(s) | Now - Sale/Lease/Exch. | | | | |
| (1) CFM56-5B4 | Now - Lease | Willis Lease | Ann Lee | alee@willislease.com | +1 (415) 408 4770 |
| (1) CFM56-7B24 (Non-TI) | Now - Lease | | | | |
| (2) CFM56-5C4/P | Now - Lease | | | | |
| (1) CFM56-7B24/3 | Now - Lease | | | | |
| (5) CFM56-3C1 | Now - Sale / Exchange | AeroTurbine | Todd Power | tpower@aeroturbine.com | +1 214-240-1145 |
| (2) CFM56-5A3 | Now - Sale / Exchange | | | | |
| (1) CFM56-5A1 | Now - Lease | | | | |
| (1) CFM56-7B26 | Now - Lease | | | | |
| (3) CFM56-3B2 | Now - Sale / Exchange | | | | |
| (1) CFM56-3B2 | Now - Lease | | | | |
| (4) CFM56-3C1 | Now - Lease | | | | |
| (2) CFM56-3 | Now - Sale / Lease | Apollo Aviation Group | Erik Castillo | erikc@apollo.aero | +1 (305) 579-2340 |
| (multiple) CFM56-5C4 | Now - Sale/Lease/Exch. | | | | |
| (1) CFM56-3C | Now - Sale / Exch. | Flight Director | Gail Holguin | gholguin@flightdirector.com | +1 (512) 218-5849 |
| (2) CFM56 – 5C3 | Now - Sale/Lease/Exch. | Magellan Group | Bill Polyi | bill.polyi@magellangroup.net | +1 (704) 504-9204 |
| (1) CFM56-7B20 | Now - Sale/Lease/Exch. | | | | |
| (1) CFM56-5C4 | Now - Lease | ORIX Aviation | Dave Houlihan | dave.houlihan@orix.ie | +353 87 2458418 |
| (3) CFM56-3B2 | Now - Sale / Lease | | | | |
| (1) CFM56-5A | Now - Sale/Lease/Exch. | TES Aviation Group | Lee Whitehurst | lee.whitehurst@tes-uk.com | + 44 (0) 7760884250 |
| (2) CFM56-3C1 | Now - Sale/Lease/Exch | PSG Turbines LLC | Karl Drusch | kdrusch@psgjets.com | +1-817-296-2705 |
| (2) CFM56-5A | Now - Sale | GECAS Engine Leasing | Sherry Riley | engine.leasing@gecas.com | +1(513)782-4272 |
| **JT8D Engines** | | | | | |
| (2) JT8D-219 | Now - Sale/Lease/Exch | PSG Turbines LLC | Karl Drusch | kdrusch@psgjets.com | +1-817-296-2705 |
| (1) JT8D-217C/219 | Now - Sale / Lease | Azure Resources | Jeff Young | jeff@azureres.com | +1-954-249-7935 |
| (1) JT8D-15 full QEC | Now - Sale/Lease/Exch. | Flight Director | Gail Holguin | gholguin@flightdirector.com | +1 (512) 218-5849 |
| (1) JT8D-17 full QEC | Now - Sale/Lease/Exch. | | | | |
| (1) JT8D-219 full QEC | Now - Sale/Lease/Exch. | | | | |
| (1) JT8D-217C | Now - Sale / Lease | GA Telesis | Eddo Weijer | eweijer@gatelesis.com | +1-954-676-3111 |
| (1) JT8D-219 | Now - Sale / Lease | | | | |
| (1) JT8D-219 or -217 | Now - Sale / Lease | Jet Midwest | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| **JT9D Engines** | | | | | |
| (2) JT9D-7R4D/E | Now - Sale | | John Titus | jtitus@aerocontrols.com | +1 253 269-3000 |
| (1) JT9D-7A | Now - Sale | | | | |
| (1) JT9D-7R4D overhauled | Now - Sale / Lease | Jet Midwest | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| (34) JT9D-7R4D | Now - Sale / Lease | | | | |

## Commerical Engines (cont.)

| Engine Type | Sale / Lease | Company | Contact | Email | Phone |
|---|---|---|---|---|---|
| **PW Small Engines** | | | | | |
| PW100's (all models) | Now - Sale/Lease/Exch. | Magellan Group | Bill Polyi | bill.polyi@magellangroup.net | +1 (704) 504-9204 |
| PW100s (all models) | Now - Sale / Lease | Lufthansa Technik AERO Alzey | Tobias Konrad | t.konrad@lhaero.com | +49 (0) 6731 497461 |
| (5) PW150A (also Pooling available) | Now - Lease | | | | |
| (2) PW121 (ATR) | Now - Sale/Lease/Exch. | Willis Lease | Marty Jones | mjones@willislease.com | +1 (561) 809-0454 |
| (1) PW121 (Dash 8) | Now - Sale/Lease/Exch. | | | | |
| (1) PW127M | Now - Sale/Lease/Exch. | | | | |
| (1) PW123 | Now - Sale/Lease/Exch. | | | | |
| (1) PW127F | Now - Sale/Lease/Exch. | | | | |
| (1) PW125B | Now - Sale/Lease/Exch. | | | | |
| (2) PW124B | Now - Sale/Lease/Exch. | | | | |
| (1) PW150A | Now - Sale/Lease/Exch. | | | | |
| (1) PW121 | Now - Sale / Lease | Royal Aero | Frank Rustmeier | frank@royalaero.com | +49 (0)8025 99360 |
| (1) PW150 (TT=0) | Now - Sale/Lease/Exch. | Magellan Group | Bill Polyi | bill.polyi@magellangroup.net | +1 (704) 504-9204 |
| **PW2000 Engines** | | | | | |
| (4) PW2037 | Now - Sale/Lease/Exch. | AeroTurbine | Todd Power | tpower@aeroturbine.com | +1 214-240-1145 |
| **PW4000 Engines** | | | | | |
| (1) PW4056-3 | Now - Sale/Lease/Exch. | GA Telesis | Eddo Weijer | eweijer@gatelesis.com | +1-954-676-3111 |
| (1) PW4056-1 | Now - Sale / Lease | | | | |
| (1) PW4060-3 | Dec 14 - Sale / Lease | Royal Aero | Frank Rustmeier | frank@royalaero.com | +49 (0)8025 99360 |
| (1) PW4056-3 | Now - Sale/Lease/Exch. | AeroTurbine | Todd Power | tpower@aeroturbine.com | +1 214-240-1145 |
| (1) PW4056 | Now - Sale / Lease | AerSale. Inc. | Tom McFarland | tom.mcfarland@aersale.com | +1 305 764-3208 |
| (1) PW4056-3 full QEC | Now - Lease | Flight Director | Gail Holguin | gholguin@flightdirector.com | +1 (512) 218-5849 |
| (1) PW4168A | Now - Sale/Lease/Exch. | TES Aviation Group | Lee Whitehurst | lee.whitehurst@tes-uk.com | + 44 (0) 7760 884250 |
| (1) PW4062 | Now - Lease | Willis Lease | Ann Lee | alee@willislease.com | +1 (415) 408 4769 |
| (1) PW4168A | Now - Sale / Lease | Engine Lease Finance | Joe Hussar | joseph.hussar@elfc.com | +1 (617)828-3569 |
| **RB211 Engines** | | | | | |
| (1) RB211-535E4 | Now - Sale/Lease | Rolls-Royce & Partners Finance | Bobby Janagan | bobby.janagan@rolls-royce.com | +44 20 7227 9078 |
| (1) RB211-535E4B | Now - Sale/Lease/Exch. | GA Telesis | Eddo Weijer | eweijer@gatelesis.com | +1-954-676-3111 |
| (1) RB211-524H-T-36 | Now - Sale / Lease | AerSale Inc. | Matthew White | matthew.white@aersale.com | +353 86 3004189 |
| (1) RB211-535E4 | Now - Sale / Lease | | | | |
| (3) RB211-535E4 | Now - Sale/Lease/Exch. | TES Aviation Group | Lee Whitehurst | lee.whitehurst@tes-uk.com | + 44 (0) 7760 884250 |
| **Trent Engines** | | | | | |
| (1) Trent 800 | Now - Sale / Lease | GA Telesis | Eddo Weijer | eweijer@gatelesis.com | +1-954-676-3111 |
| **Tay Engines** | | | | | |
| (multiple) Tay 650-15 | Now - Sale / Lease | Jet Midwest | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| **V2500 Engines** | | | | | |
| (1) V2527-A5 | Now - Lease | Willis Lease | Ann Lee | alee@willislease.com | +1 (415) 408 4769 |
| (1) V2500-A1 | Now Sale | | | | |
| (2) V2533-A5 | Now - Lease | | | | |
| (1) V2500-A1 | Now - Lease | ORIX Aviation | Dave Houlihan | dave.houlihan@orix.ie | +353 87 2458418 |
| (1) V2500-A1 | Now - Sale / Lease | GMT Global Republic Aviation | John Leech | jleech@GMT-Aviation.com | +353 1 210 3504 |
| (1) V2528-D5 | Now - Sale / Lease | AerSale. Inc. | Tom McFarland | tom.mcfarland@aersale.com | +353 1 210 3475 |
| (1) V2527-A5 | Now - Lease | AeroTurbine | Todd Power | tpower@aeroturbine.com | +1 214-240-1145 |
| (1) V2533-A5 | Now - Sale/Lease/Exch. | TES Aviation Group | Lee Whitehurst | lee.whitehurst@tes-uk.com | + 44 (0) 7760 884250 |
| (1) V2527-A5 | Now - Lease | Engine Lease Finance | Joe Hussar | joseph.hussar@elfc.com | +1 617 828-3569 |
| (1) V2533-A5 | Now - Sale / Lease | | | | |
| (1) V2533-A5 w/QEC | Now - Lease | Rolls-Royce & Partners Finance | Bobby Janagan | bobby.janagan@rolls-royce.com | +44 20 7227 9078 |
| (1) V2527-A5 w/QEC | Now - Lease | | | | |
| (2) V2500-A1 | Now - Sale / Lease | | | | |

## Aircraft and Engine Parts, Components and Misc. Equipment

| Description | | Company | Contact | Email | Phone |
|---|---|---|---|---|---|
| NEW QEC for V2500, APU GTCP 331-500 | Now - Sale | Willis Lease | Ann Lee | alee@willislease.com | +1 (415) 408 4769 |
| APU GTCP 331-500 | Now - Lease | Willis Lease | Ann Lee | alee@willislease.com | +1 (415) 408 4769 |
| APU 3800298-1-2 (B767) | Now - Sale / Lease | Jet Midwest | Kevin Lee / Cathy Liu | cathy.liu@jetmidwest.com | +1 310 652 0296 |
| 767-300ER Heavy (409K) Landing Gear (AR) | Now - Sale / Exchange | Azure Resources | Jeff Young | jeff@azureres.com | +1-954-249-7935 |
| GTCP131-9A (P/N 3800708-1) | Now - Sale / Lease | Werner Aero Services | Christopher Farrell | cfarrell@werneraero.com | +1 201-661-6819 |
| 1 V2500 QEC kit, p/n 745k9001-46 | Now - Sale | Tradewinds Engine Serv. | Brad Pleimann | bpleimann@tesllc.aero | +1 954 421 2510 |
| CFM56-3 Serv Modules (Fan/Booster/HPT/LPT/ AD compliant Gearboxes) | | LHT Airmotive Ireland | Alan Phelan | engines@ltai.ie | +353-87-2786738 |
| 737-800 NOSE LANDING GEAR PN 162A1100-5, OH - Now Sale | | Reliance Aircraft | Terry Hix | thix@relianceaircraft.com | +1 512-439-6988 |
| (1) PW901A | Now - Lease | LHT AERO Alzey | Tobias Konrad | t.konrad@lhaero.com | +49 (0) 6731 497461 |
| GTCP131-9B, PW901A, GTCP331-200ER, GTCP131-9A, RE220RJ, GTCP331-350C | Now - Sale/Lease/Exch. | Aeroturbine | Aaron Putman | aputman@aeroturbine.com | +1 214-729-4268 |
| APU T62-T-46C12 (Dash 8 Q400) SVC – available now - sale/exchange | | Magellan Group | Ben Murphy or | sales@magellangroup.net | +353 61-474800 x429 |
| APU GTCP36-150RJ (CRJ 100/200) SVC- available now – sale/lease/exch. | | Shannon, Ireland | John McDonnell | | |

## Wanted

| Description | Company | Contact | Email | Phone |
|---|---|---|---|---|
| (1) 737-400 airframe wanted for tear-down purpose, any year of manufacture | Jet Midwest | Kevin Lee / Cathy Liu | kevin.lee@jetmidwest.com | +1 310 652 0296 |